



# 2006 ANNUAL REPORT

## Financial Statement

### Revenue

Memberships/Contributions	\$ 312,647
Grants	\$ 100,595
Program Income	\$ 11,051
<b>Total Revenue</b>	<b>\$ 424,293</b>
Net Assets reclaimed from restrictions	\$ 53,313
	<b>\$ 477,606</b>

### Expenses

Program Services	\$ 336,006
Administration	\$ 61,087
Fundraising	\$ 65,927
<b>Total Expenses</b>	<b>\$ 463,020</b>

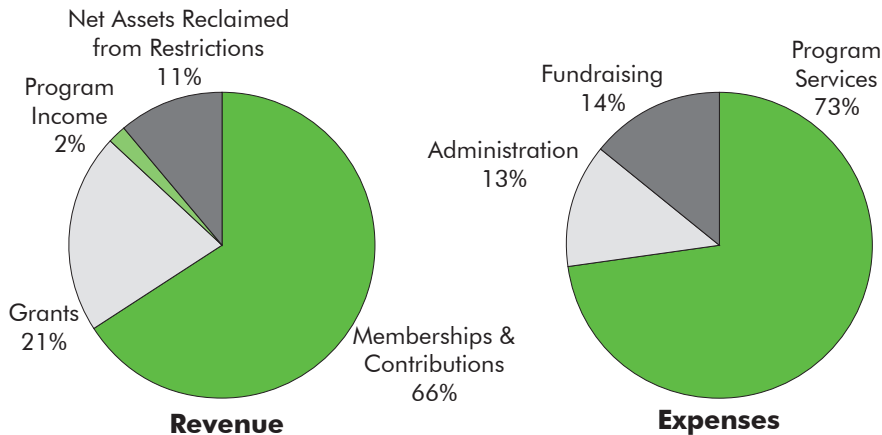
**Increase in Unrestricted Net Assets** \$ 14,586

**Decrease in Temporarily Restricted Net Assets** \$158,146

### Net Assets

Net assets: January 1, 2006	\$ 136,128
Net assets: December 31, 2006	\$ 308,860
<b>Change in net assets</b>	<b>\$ 172,732</b>

Through direct mail, appeals and renewals, the ECGA increased its members by over 11% in 2006. Our challenger and major donor appeals raised nearly \$212,000, greatly exceeding our goal of \$100,000. We received a \$75,000 contribution from an anonymous Florida donor for our Southeast program, and raised the required match of \$200,000 for our two-year Surdna Foundation Grant.



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[www.greenway.org](http://www.greenway.org)

# Thank you to all who helped support the Greenway in 2006!

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